Driving the brand vision at Mazda Canada

or Charles Spivak, being a part of Mazda Canada Inc. runs in the family. "My dad works for a Mazda dealership in Toronto and sold his first Mazda in 1976. We always got to ride in the cool cars that he brings home. That got me excited about the Mazda brand."

During high school and university, Spivak worked summers at the same dealership as his father. While studying for an honours Bachelor of Engineering degree at the University of Ontario Institute of Technology, he did a four-month co-op placement in the technical services department at Mazda Canada's headquarters in Richmond Hill, Ont.

He enjoyed the placement so much that he wanted to work for Mazda full-time. That he had overhauled a Mazda RX-8 sports car and worked on a race team that often tested at Canadian Tire Motorsports Park in Bowmanville cemented his love of the brand.

We look at the person's motivation and capacity more broadly and whether they're a good fit with our culture.

Brian McDougall, Senior Director, HR, IT & Administration

In July 2015, a few months after graduating, he was hired for his current position as Specialist, Warranty Systems & Analysis. His day-to-day role is to improve the computer systems that record, review and process warranty claims from Mazda dealers. His second responsibility – warranty analysis – is to do monthly reports showing where Mazda Canada's warranty costs are most pronounced, and why.



CHARLES SPIVAK AND THE MAZDA COSMO

McDougall, Senior Director, HR, IT & Administration.

The culture is collaborative and customer-focused, he says. "We've lowered silos and encouraged teamwork, not only within head office but with our dealer partners. By working together, it ensures everyone is aligned on Mazda's vision and provides a consistent customer experience regardless of their position. One of the ways we do this is by providing experiential training to all corporate and dealer employees beyond their job function, so they become brand ambassadors."

Typical of the hands-on learning was the "Soul of Motion" event that Spivak participated in last year when the 2016 MX-5 sports car came out. "In the morning, we did in-class training about the brand, and how the vehicle was designed and engineered to deliver on our brand promise," he says. "The afternoon was devoted to driving the vehicle, so we got to compare it with some of the other models." He was in a similar event for the CX-9 SUV earlier this year.

One of the perks of being an employee is the opportunity to buy or lease a Mazda vehicle, on favorable terms, for oneself or relatives. The result is that the Mazda Canada parking lot is full of Mazda vehicles. Spivak, who leases a 2017 Mazda3 compact, likes being able to replace his existing ride every three or four months with a new model.

He is also an enthusiastic volunteer in Mazda Canada's many charitable activities. Last June, he ran 11.5 km as part of the company's 12-person team in the Oak Ridges Moraine Adventure Relay Race, which raises funds to keep the trails in good condition. "I trained for it for a month," says Spivak. "It was one of the toughest things I've ever done physically. But it was fun being with office colleagues in an outside-the-office environment." McDougall agrees: "It's a good way to bring people together."

| 150 | full-time staff in Canada |
|-------|-------------------------------|
| 18 | jobs available last year |
| 1,611 | job applications last year |
| 43 | average employee age |

WITH THE RIGHT PEOPLE BEHIND THE WHEEL, EVERYTHING IS POSSIBLE.



Thank you to all our employees for making Mazda Canada one of the GTA's Top Employers.

Spivak is part of a lean team of 130

Motor Corporation, based in Hiroshima,

Japan. With regional offices in Montreal,

Vancouver and Richmond Hill, Mazda

Canada employs some 150 Canadians.

operations and regional operations.

applicants with automotive experi-

Recent headquarters hiring has occurred

While Mazda Canada used to hire

ence specific to the job openings, now

the company takes an expanded view

of applicants' backgrounds. "We look

at the person's motivation and capac-

ity more broadly and whether they're a

good fit with our culture," says Brian

in such areas as warranty operations, parts

employees at headquarters. Mazda

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